

CRITERIA

1. Small & Medium Enterprise (SME) as tabled below:

2.3.1.9 Small & Medium Enterprise (SME)

The definition of SME adopted by this document is as follow:

Category	Small	Medium
Manufacturing	Sales turnover from RM300,000 to less than RM15million OR full-time employees from 5 to less than 75	Sales turnover from RM15 million to not exceeding RM50 million OR full-time employees from 75 to not exceeding 200
Service	Sales turnover from RM300,000 to less than RM3 million OR full-time employees from 5 to less than 30	Sales turnover from RM3 million to not exceeding RM20 million OR full-time employees from 30 to not exceeding 75

2. The company must be non HRDF contributor and only top management e.g. Managing Directors, Chief Executive Officers, Directors or Senior Managers are eligible to attend.
3. The company must be system integrator, distributor, authorized value partner, reseller, solution partners or industrial brand owner providing Engineering Support and Maintenance Services.
4. Those companies which have interest in implementing automation, digitization, in their client factories to become a smart factory for production thereby moving towards digitization internet of things (IOT) thus reducing unskilled labour.
5. Predictive maintenance, innovative business models and condition monitoring can also be implemented.
6. The company must be good in technical documentation, technical report writing and technical proposal writing for implementing industrial automation in their clients' factories.