

CRITERIA

1. Small & Medium Enterprise (SME) as tabled below:

2.3.1.9 Small & Medium Enterprise (SME)

The definition of SME adopted by this document is as follow:

Category	Small	Medium
Manufacturing	Sales turnover from RM300,000 to less than RM15million OR full-time employees from 5 to less than 75	Sales turnover from RM15 million to not exceeding RM50 million OR full-time employees from 75 to not exceeding 200
Service	Sales turnover from RM300,000 to less than RM3 million OR full-time employees from 5 to less than 30	Sales turnover from RM3 million to not exceeding RM20 million OR full-time employees from 30 to not exceeding 75

2. The company must be HRDF contributors and only top management e.g. Managing Directors, Chief Executive Officers, Directors or Senior Managers are eligible to attend.
3. The company must be Manufacturing and Services under Engineering Support and Maintenance Services Companies.
4. Those companies which have interest in implementing their automation in their factories to become a smart factory for production thereby moving towards digitization internet of things (IOT) thus reducing unskilled labour.
5. Predictive maintenance and condition monitoring can also be implemented.

The future of Malaysia lies in the Association members' innovative way to fully automate your manufacturing plants to compete globally. This programme is a great opportunity for you to explore by having dialogue sessions with GERMAN SME owners, leaders and apprentices that will provide a real experiential learning.